

DEAR FRIENDS:

*As we enter our third decade of service delivery to our community, I have been reflecting on how change has been a part of the Shanti traditions since its early beginnings.*

*What began as a grass roots effort to help people with terminal illness has grown into a world-wide network of support and information sharing for people living with AIDS and disabling HIV disease.*

*Now, Shanti is in the process of yet another major change, one which will help position Shanti to continue providing services for years to come.*

*Shanti's current restructuring and expansion comes on the heels of last year's new collaborative effort; the HIV Services*

*Partnership with the San Francisco AIDS*

*Foundation and the UCSF AIDS Health Project. This will enable clients to access all of the services they need, more quickly and easily.*

*And, as with the collaboration, this restructuring will help reduce the cost of delivering HIV services to our community.*

*Shanti has also been making changes to our financial and administrative systems which allow for more efficient internal operations. In addition, Shanti has just received a second consecutive audit indicating no material weaknesses and noting a reduction of operating costs in several areas.*

*Furthermore, Shanti is in the beginning phase of a formal strategic planning process which will help shape our future for the next 3-5 years.*

*While we all recognize that change can be difficult, sometimes change is necessary.*

*And in Shanti's case, change will result in increased services for Shanti clients, which is, of course, why we are here in the first place.*

*During the course of these changes, it is good to know that Shanti clients can continue to count on the "unchanging" support of our many donors and volunteers.*

*With warm regards,*

*Gloria J. Sandoval*

Gloria J. Sandoval  
Executive Director



# OUR TIMES

COMMUNITY NEWSLETTER • MAY 1995

## SHANTI PROJECT

## SHANTI RESTRUCTURES TO KEEP UP WITH CHANGING CLIENT NEEDS

Shanti Project recently announced a major restructuring and expansion of its Client Services Department. Beginning May 1, 1995, this expansion will provide a wider range of services to people with AIDS and disabling HIV disease.

The restructuring will incorporate all of Shanti's services and programs into a single effort. In addition to Shanti's long-standing core programs such as practical

person with AIDS who may have various needs (Ed), she will schedule an intake for Ed. As part of the intake process one client record and a detailed service plan will be created, enabling Ed to access all the services he will need at Shanti, and elsewhere, through a single intake process.

Ed's needs may include a support volunteer (Bill), rides to medical appointments (through Shanti's Van Program),

and mental health and/or substance abuse assessment (an outside referral made by Sandy). His case worker Sandy, his new volunteer Bill, and other program staff join with Ed as his 'support team'.

This team approach helps ensure that clients can access all the services they need. Also, Shanti volunteers will be able to provide

more complete support to their clients as part of the client support team.

The expansion will also help ensure Shanti's ability to remain true to its mission to enhance the quality of life and independence for people with HIV disease while reducing their need for institutional care. Shanti's commitment to providing support services in a non-judgmental, client-focused manner also remains the same.

And, of course, Shanti volunteers and donors will continue to play a critical role in Shanti's ability to deliver quality services to people with AIDS and disabling HIV disease.

"TO IMPROVE  
IS TO CHANGE;  
TO BE PERFECT IS TO  
CHANGE OFTEN!"

Winston Churchill, 1925

and emotional support, clients will now benefit from individual needs service plans tailored to their particular life situations. These service plans will include simplified client intake and assessment steps, client advocacy, information & referral services, and crisis intervention services as needed.

This restructuring also includes the transfer of HIV service provision in the Tenderloin from AIDS Indigent Direct Services, Inc. (A.I.D.S.) to Shanti, which enables Shanti to provide even more services to our current Tenderloin clients.

For example, if a Shanti case worker (Sandy) is in the Tenderloin and meets a

**SUPPORT SERVICES FOR  
PEOPLE WITH AIDS.**

GLORIA J. SANDOVAL, EXECUTIVE DIRECTOR

**SHANTI PROJECT**

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**OUR TIMES IS PUBLISHED QUARTERLY  
BY THE OFFICE OF DEVELOPMENT  
AND MARKETING:**

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**MISSION STATEMENT**

Shanti Project is a non profit organization serving people with AIDS and their loved ones, primarily in San Francisco. Our aim is to enhance the quality of life and independence for people with HIV disease, while reducing their need for institutional care.



Printed on recycled paper

## JOIN OUR MAILING LIST!

Is there someone you know who would like a copy of *Our Times*? Let us know and we'll add them to our mailing list. Fill out this coupon, return it to us, and we'll put their first issue in the mail. Here's the address:

**Shanti Project**  
1546 Market Street  
San Francisco, CA, 94102-6007

Name: \_\_\_\_\_

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City: \_\_\_\_\_

State: \_\_\_\_\_ Zip code: \_\_\_\_\_

# SHANTI ANNOUNCES NEW DONOR RECOGNITION PROGRAM

Shanti Project recently announced a new recognition program for major donors.

The program, entitled the *Circle of Light* Major Donor Program, was launched at a reception hosted by Tim Hanlon, Vice President at Wells Fargo Bank.

The purpose of the program is to recognize those individuals, corporations, foundations and other organizations who have made significant contributions to Shanti Project.

The logo for this new permanent program, shown here, uses the corona, the circle of light surrounding an eclipse which symbolizes Shanti's belief that even in darkness there are rays of hope.

Shanti's *Circle of Light* members help provide such hope to our friends and neighbors affected by HIV. Without their support, Shanti would not be able to continue to provide critically-needed support services to people with AIDS and disabling HIV in San Francisco.

At the inaugural event, held on March 9, 1995 at the Wells Fargo Bank penthouse, Shanti major donors were inducted as charter members into the program. Charter members are defined as individuals and organizations who have contributed \$1,000 or more to Shanti in any given year. Member's aggregate contributions determine the appropriate gift circle for each donor. Gift circles range from \$1,000 to the

\$250,000 Lifetime *Circle of Light*.

New members can join Shanti's *Circle of Light* Major Donor Program by contributing at least \$1,000 to Shanti in any calendar year. Each year, each Shanti major donor's aggregate contributions will be tabulated, and donor circle listings will be updated.

Kathleen C. Mason of San Francisco

and DIFFA were installed as Lifetime *Circle of Light* members, along with The James Irvine Foundation, Pacific Gas and Electric, Co. and The San Francisco Foundation in the \$100,000 *Circle of Light*. \$50,000 *Circle of Light* charter members include the Margaret Driscoll Foundation/Rudolph

Driscoll, Corrine M. Hogan, James C. Hormel, Margaret R. Livingston, Philip Morris Companies, Inc., Nello Santinello Trust, and the Transamerica Foundation.

Our sincerest thanks to Tim Hanlon and Wells Fargo Bank for making the inaugural event possible (and to Mario Diaz for his excellent organizational skills).

Thanks also go to Richard Vaughn of Vaughn.Harris.Creative for designing the *Circle of Light* logo and event invitations and program.

If you would like more information about the *Circle of Light* Major Donor Program, please contact Jim McBride, Shanti Marketing and Development Manager, by calling 487-4722.



## A BRIEF HISTORY OF SHANTI PROJECT

**1974.** THE SHANTI PROJECT WAS FOUNDED IN BERKELEY BY DR. CHARLES GARFIELD TO PROVIDE SUPPORT FOR PEOPLE WITH TERMINAL ILLNESSES; THE NAME IS A LOOSE TRANSLATION OF A SANSKRIT WORD MEANING "INNER PEACE." **1980.** THE SAN FRANCISCO DEPARTMENT OF PUBLIC HEALTH CONFIRMED THAT 36 MEN HAD BEEN DIAGNOSED WITH GRID, GAY RELATED IMMUNE DEFICIENCY, THE FIRST DESCRIPTION OF THE SYNDROME NOW KNOWN AS AIDS. ONE YEAR LATER, SHANTI VOLUNTEERS BEGAN PROVIDING SERVICES FOR MEN WITH GRID. **1982.** SHANTI MOVED TO

SAN FRANCISCO. **1983.** THE PROJECT OPENED A COUNSELING SERVICE AT SAN FRANCISCO GENERAL HOSPITAL'S WARD 5A. THE NATION'S FIRST AIDS WARD; AIDS MONEY FROM THE CITY AND COUNTY OF SAN FRANCISCO BECAME SHANTI'S MAIN SOURCE OF SUPPORT. **1984.** SHANTI CHANGED ITS FOCUS TO PROVIDE SERVICES TO PEOPLE WITH AIDS AND HIV, THE VIRUS THAT CAUSES AIDS. **DURING** ITS 20-YEAR HISTORY, SHANTI HAS TRAINED MORE THAN 7,000 VOLUNTEERS WHO HAVE GIVEN OVER 2 MILLION HOURS OF SERVICE TO BAY AREA RESIDENTS.

# SHANTI'S EVENTS AND HAPPENINGS



Shanti Project recently sent a team of volunteers to help out with KQED's pledge drive. The event enabled Shanti to get our message to hundreds of thousands of Bay Area viewers. Pictured here are Shanti board members Claire Rappoport and Randy Allgaier with KQED hosts Patricia Wilson and Bill Luth.

Shanti Project was the beneficiary of a fund raising event held at the Highlander Conference. This new conference, similar in scope to the Star Trek conventions, was attended by over 300 Highlander fans who turned out to see the television series star, Adrian Paul. Several Shanti staffers were on hand for the festivities, which helped raise much needed funds for various Shanti programs.



On March 21, Gump's held an open house at its new location on 135 Post Street. The event, sponsored in part by Gentry Magazine, marked the grand reopening of Gump's new store and was a benefit for Shanti Project. More than 200 people turned out for the event, including Shanti Executive Director Gloria J. Sandoval and Gump's Vice President of Marketing Brent McDanel. All ticket sales and 10% of the evening's merchandise sales were donated to Shanti.



Shanti's "Good Works" Benefit Auction was held at the Spectrum Gallery on Thursday, April 20th. Many donated items, including these Salvador Dali prints, were auctioned to over 100 attendees in an effort to raise funds for Shanti.



## RECENT GIFTS RECEIVED

**SHANTI WISHES TO THANK THE FOLLOWING  
FOR THEIR RECENT CONTRIBUTIONS:**

Alliance Insurance Company  
Paul H. Anderson  
Community Clout, Inc.  
Community Thrift Store  
Tim Cooper, CFP  
Wilda B. Corey  
Rudolph Driscoll/  
Margaret Driscoll Foundation  
The Equitable Foundation  
Harmonia Mundi USA  
Levi Strauss Foundation  
Estate of Joachim Misselhorn  
Estate of Margaret Rebhan  
Gary E. Roof & Associates  
W.J. Rush  
Ralph M. Singer  
Lloyd Stradley  
George D. Tuttle & F. Bennett Cushman  
John R. Ungaretti Trust  
US West Foundation  
Vanguard Public Foundation  
Debrah B. Wallace

**SPECIAL THANKS TO THE FOLLOWING FOR  
THEIR IN-KIND CONTRIBUTIONS WHICH HELPED  
MAKE SHANTI'S BENEFIT AUCTION POSSIBLE:**

Butterfield & Butterfield • Karier Design  
Lee Printing • Grace Street Catering  
Spectrum Gallery

Benefit Auction Committee:  
Chairs David Raymond & Karen Tallackson  
Susan Brandabur • Nicolas Carlin  
Clara Chan • Molly Gleason  
Nonie Greene • Robert Flynn Johnson  
Thomas Meyer • David Ortega  
Joe Pon • Mohamed Ragab  
Richard Reisman • David Tureaud

PLEASE HELP SHANTI CONTINUE TO LIGHT THE WAY FOR PEOPLE LIVING WITH AIDS THIS YEAR - FILL IN THIS CHECK AND SEND IT ALONG WITH YOUR CONTRIBUTION TO:

SHANTI PROJECT 1546 MARKET STREET, SAN FRANCISCO, CA 94102-6007. THANK YOU FOR YOUR CONTINUED SUPPORT.

Name _____			Date _____
Address _____			
City _____	State _____	Zip _____	
To the order of _____	Shanti Project		\$ _____
Amount _____			
Memo _____	To Help People with AIDS		Signature _____

# IT'S UNITED WAY TIME AGAIN

Every year thousands give to their favorite non profit organization through the United Way. Many designate Shanti Project as the recipient of their gift through the United Way Donor Choice Program. To those of you who choose this convenient option to give to Shanti, we thank you. The United Way campaign takes place every fall, with some companies starting their programs during the summer months. Please don't forget to designate Shanti as your non profit of choice. Shanti Project's United Way code number is 8314. If you have any questions on how to give to Shanti through the United Way, please contact Joelle Bonnett, Shanti Project Development Manager, by calling 864-CARE.

**SHANTI PROJECT  
UNITED WAY CODE  
# 8314**

## SAVE THE DATE

### **GAY FREEDOM DAY PARADE Sunday, June 18th**

Come join Shanti's parade contingent  
or help staff our booth and  
get a free Shanti baseball cap.

**CALL ELI AT 864-CARE TO SIGN UP**

## SAVE THE DATE

### **AIDSWALK 1995 Sunday, July 16th**

This year Shanti is a beneficiary of the  
annual AIDSWalk event.  
Be part of the fun.

**FOR MORE INFORMATION CALL ELI AT 864-CARE**

# SHANTI WISH LIST

Shanti Project needs the following  
items and services:

**COPY PAPER**  
(white & color)

**COPY MACHINE**

**PRINTING SERVICES**

**WRITING SERVICES**

**COMPUTER SOFTWARE:**  
Adobe Illustrator 5.5

**COMPUTER HARDWARE:**  
PowerMac, Quadra or IIfx;  
Syquest Drive & Cartridges;  
4 4-megabyte SIMMs for Mac;  
Hayes-compatible modem

If you can supply one or more  
of these items, please contact  
Teresa Rodriguez,  
Development and Marketing  
Director, at (415) 864-CARE.



**SHANTI  
PROJECT**

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